

Pre-Commercial Procurement (PCP) Actions

Open call in Objective 11.1
Targeted Call in objective 3.5

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What is the rationale behind PCP?

- Health care
- Climate Change
- Energy Efficiency
- Transport
- Security
- ...

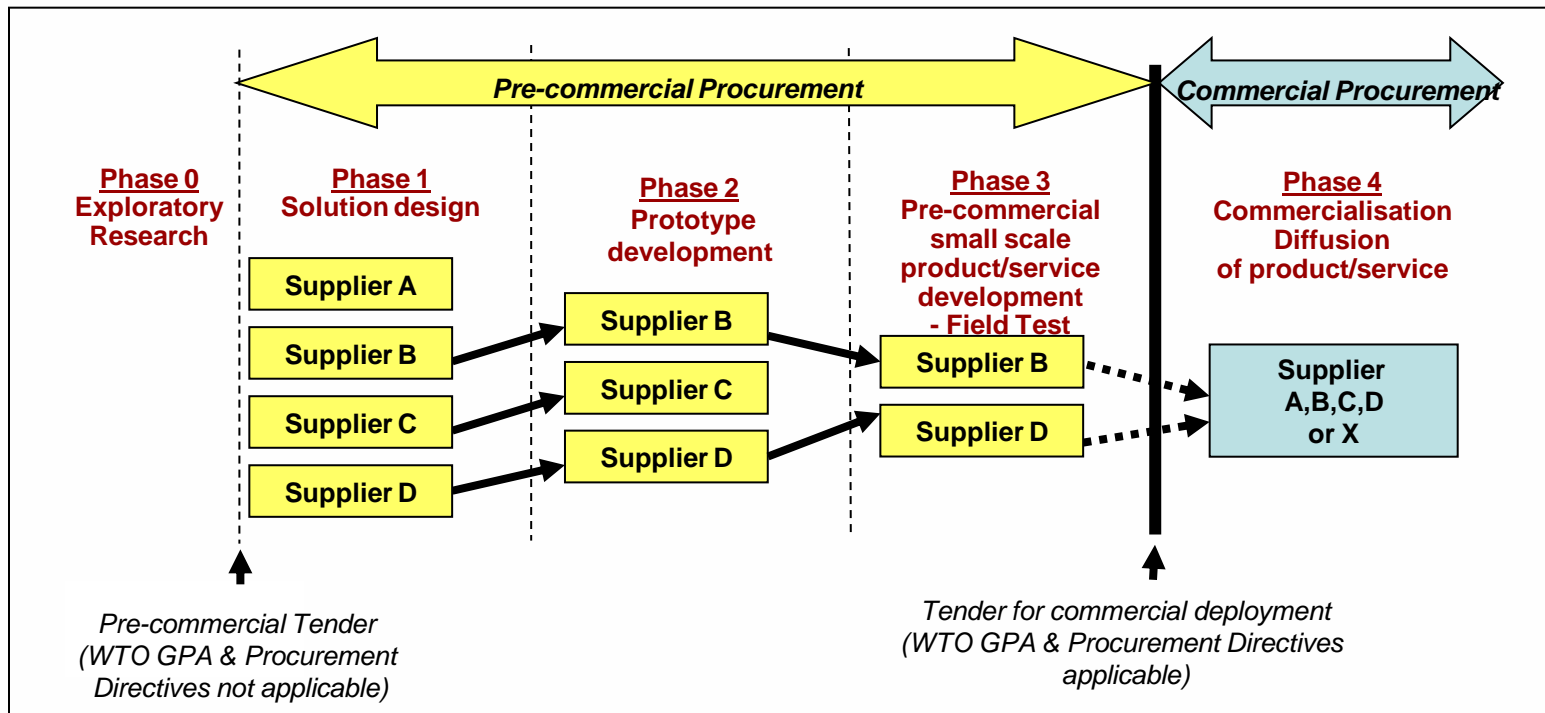


- Public sector is faced with important **societal challenges**.
- Addressing these, often requires public sector transformations so technologically demanding, that **no commercially stable** solutions exist on the market yet, and forward looking public procurement strategies (incl. procurement of **R&D**) are needed

Pre-commercial procurement

Bridging the innovation gap through public demand pull

- Specific approach for public sector to procure R&D services, ensuring
 - Benefit and risk sharing between procurers and suppliers
 - Competition and transparency in the procurement process
 - Compliance with legal framework without entailing State Aid



What do the PCP actions aim for?

Help Member States to...

- Bring **radical improvements** to the **quality and efficiency of public services** with breakthrough solutions.
- Encourage public bodies around Europe **to work together** on new ICT based solutions that can respond to concrete public sector needs.
- Especially where interoperability and coherence of solutions across borders is required, **cross-border cooperation** can help better address **issues of common European interest**.

To achieve the above targets, the PCP actions will support (1) networking and cooperation between public bodies to define together the mid-to-long term solution requirements and (2) to explore, through PCP, various alternative solution paths that respond to their needs.

Current EU support for PCP

Networking & awareness raising activities

- 2009 calls for proposals
 - In FP7, CIP and INTERREG IV RFEC
 - support the establishment of networks of public authorities on pre-commercial procurement
 - promote awareness-raising and experience-sharing on PCP, debate mid-to-long term public needs requiring R&D of new technology solutions with potential role for PCP strategies

- 2 CSAs in FP7 ICT



PCP in
Intelligent
Transport
Systems



PCP in
ICT for health
and energy
domains

- 2 RFEC fast track networks



PCP at
regional level
in Hungary,
Poland, UK

MKW
Making Knowledge Work

New project,
speed up innovation
time-to-market
from demand side

New WP2011 EU support for PCP

Cross-border PCPs on topics of common EU interest

- Support for public authorities planning joint implementation of pre-commercial procurements on topics of common European interest
- EU contribution: combination of
 - Reimbursement of eligible costs for **preparation, management and coordination** of the joint PCP call for tender (100% funded)
 - Reimbursement of max 50% of the costs for the **development of the new ICT solutions procured through the joint PCP** (for financing of the R&D to be performed by selected tenderers in the PCP)

Requirements (content)

- Groups of public authorities progressing from...to...
 - (1) Awareness raising and exchange of experiences on PCP, preparation of strategy for innovating public services that includes PCP
 - (2) Validation of jointly defined PCP strategy through implementation of a joint PCP call for tender
- Funding Mechanism:
 - CSA for actions that address only (1)
 - **CP-CSA (!)** for actions that cover (1) & (2)

Requirements (participants)

- Consortia
 - Eligible public bodies
 - **Public purchasers**, planning to integrate PCP into their procurement programs
 - **Public authorities** (e.g. managing R&D&I programs) planning to provide incentives to public purchasers to do PCP
 - Minimum number of participants
 - 3 independent public bodies from 3 different MS/AC
 - Critical mass of public purchasers
- Examples of public purchasers
 - Public bodies & utilities as in public procurement directives:
 - public hospitals, public transport operators, relevant ministries (e.g. for health, welfare, transport, environment, justice, etc), water or energy utilities, communes, police or fire brigades, e-gov administrations, etc

WP2011-2012 support for PCP

What? How? How Much?

- Two types of calls for PCP Actions
 - Calls focusing on **specific areas of public interest**
 - in photonics (obj 3.5, call 8)
 - **Open call** for any domain of public sector needs
 - addressing e.g. ICT for security, e-gov, transport, energy, environment, health, ageing, photonics (obj.11.1, call 8)
- Groups of **public authorities** to make proposals.
Not companies !
- Budget on PCP actions: 8Mio EURO in Call 8
 - 3 Mio for the specific call in photonics
 - 5 Mio for the call open to any domain of public sector needs

Pre-Commercial Procurement (PCP) website

Info on calls, EU funded projects, background docs, FAQs, etc

http://cordis.europa.eu/fp7/ict/pcp/home_en.html

Links to EU funded projects currently networking on PCP

P3ITS: www.p3its.eu

PRECO: <http://preco.share2solve.org/main/>

RAPIDE: www.rapidenetwork.eu